

**SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION**

Contractor	<b>Bright Heart Health</b>	Division/Section	<b>Behavior Health Services (BHS)</b>
Address	<b>2960 Camino Diablo, Suite 105</b>	Deputy Director	<b>Marlo Simmons</b>
	<b>Walnut Creek, CA 94597</b>	DPH Administrator	<b>Judith Martin, MD</b>
Contact	<b>Jonathan Ciampi</b>	Program Administrator	<b>Erik Dubon</b>
	<b>Chief Executive Officer</b>	Contract Analyst	<b>Stephanie Hon</b> Phone <b>415-255-3796</b>

Request for approval of a new contract with Bright Heart Health, in the amount of \$232,960 (including contingency), to provide telehealth assessment services and COVID-19 response services for homeless and indigent individuals who need buprenorphine services and addiction treatment for substance use disorders. Tele-BH services include face-to-face interaction between a licensed clinician and patient on electronic devices. Additionally, during the COVID-19 emergency, they may provide addiction specialist consultation in alternative medical and containment sites, as well as work directly with individuals receiving care at these locations. Bright Heart Health will also be e-prescribing medication. This request is for the term of July 1, 2020 through June 30, 2022 (2 years).

Profit     Non-Profit     LBE     RFP- Number: \_\_\_\_\_ Date: \_\_\_\_\_  
 New     Renewal     Mod     Sole Source    21.5

Number of years DPH has been doing business with this organization: 0

<b><u>CONTRACT INFORMATION:</u></b>	<b><u>Prior Transaction</u></b>	<b><u>Proposed Transaction</u></b>	<b><u>Annualized Difference*</u></b>
	(New)	7/1/2020-6/30/2022	
<b>Funding Sources:</b>			
General Fund		\$208,000	\$208,000
TOTAL DPH REVENUES		\$208,000	\$208,000
12% Contingency Amount		\$24,960	\$24,960
<b>CONTRACT TOTAL</b>		\$232,960	\$232,960
<i>ANNUAL AMOUNT OF CONTRACT (estimate)</i>		\$116,480	\$116,480
Agency Funds		-\$0-	-\$0-
Contract FTE		N/A	N/A

<b><u>PROPOSED:</u></b>	<b>No. Of Clients</b>	<b>No. of Units (Episode)</b>	<b>Unit Cost</b>
<b>Mode(s) of Service &amp; Unit of Service Definition</b>	N/A    Duplicated		
	250    Unduplicated		
1 UOS = Episode of tele-medical service			
7/1/2020-6/30/2021 (\$104,000 annually)		1,040	\$100
Estimate 20 episodes per week x 52 weeks			
One episode is the entire visit, including receptionist, nurse and addiction psychiatrist or Psych NP prescriber, as well as overhead. The actual rate is assumed to be higher, but the vendor will seek MediCal reimbursement when applicable.			
Unduplicated client count represents an average of 4-5 visits			

**Explanation of Service Change and Variances:**

This is a new contract.

**Monitoring Report/Program Review & Follow-up:**

The contract will be monitored in accordance with all applicable Departmental procedures through the DPH Business Office, Office of Contract Compliance (BOCC).

**Nondiscrimination and Cultural Competency:**

The Contractor will participate in applicable cultural competency requirements.

**Other Significant Issues:**

The primary purpose of this contract is to make Tele-Medicine available, with a specific focus on homeless and indigent individuals for the purpose of treating substance use disorders, including issuing prescriptions for Buprenorphine, an effective alternative to Methadone. Through this contract, individuals will have access to licensed medical practitioners, as well as certified addiction staff who have direct experience and interest in serving an indigent and homeless population with high acuity needs, in a culturally competent manner.

Telemedicine provides an effective way to provide services by medical personnel who are trained, licensed and experienced in treating DPH's target population, and are therefore able to assist with capacity by providing evaluations, assessments, counseling and Buprenorphine prescriptions that can then be filled by the BHS Pharmacy. Both the Pharmacy and selected harm reduction/syringe access sites will be set-up to enable individuals to access tele-medicine on-site in a private setting, with BHS owned tablets made available for usage. Other services will include counseling and referrals to wrap-around care for addiction, mental health, pain management, and nutrition services. When a patient consents, they will also be able to get follow-up care through their cell phone.

As a result of the pandemic, the City's Emergency Operations Center (EOC) is setting up Alternative Care Sites, e.g. COVID-response field hospitals, medical shelters, COVID shelters, and Isolation/Quarantine facilities. Experience to date has strongly indicated the need for addiction specialist consultation both directly with the individuals, as well as to the M.D. providing medical care to address COVID complications, but without a strong background in addiction treatment. This Tele-medicine contract will allow the EOC to meet the demand for addiction specialty in real time, while preserving staff resources and lowering staff exposure to possible infection.

Bright Heart Health is headquartered in Walnut Creek, California. They were incorporated on 03/02/2015. Bright Heart Health is the first and currently only tele-medicine program in the State that is also Drug-MediCal certified. This ensures consistency with DPH's DMC-ODS managed care plan, ensuring that this vendor meets all Federal, State and County requirements.

The proposed contract is authorized under the SF Administrative Code Section 21.5 as a sole source.

**Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director:**

Bright Heart Health has three Board of Directors. They are Norman Ciampi, Carole Bennett and Jonathan Ciampi. There are no vacancies on the Board. Each Director is elected to hold a one year term under the charter document. There are no term limits.

**Recommendations:**

The Department recommends approval of this contract.